

SWEDISH TRADE DELEGATION TO ZAMBIA

Headed by Mr. Håkan Bengtsson, Country Manager, Botswana
Lusaka 7-10th December, 2010

The Swedish Trade Council together with the Swedish Embassy in Lusaka invites you to participate in an official Trade Delegation to Zambia 7-10 of December 2010.

The delegation will be headed by Mr. Håkan Bengtsson, Country Manager, Botswana.

Several Swedish companies are well established in Zambia and the Zambian mineral exploration sector, some since over 60 years back, but major investment opportunities remain, both in the Copperbelt and other parts of Zambia. Sweden and Swedish companies enjoy a good reputation in Zambia, not the least thanks to close political ties since Zambia's independence in 1964. Since independence, Sweden has been deeply involved in development cooperation in Zambia, but also as providers of environmentally and socially sustainable solutions within various sectors.

The purpose of this Trade Delegation is to increase trade and strengthen business by identifying new projects, investment opportunities and business partners for the Swedish industry. The Trade Delegation will provide increased knowledge about Zambia's business environment and opportunities within the mineral exploration sector. It will also provide a unique opportunity to meet with several key decision-makers, Government officials and representatives of the mining sector.

We value your input, and will do our utmost to accommodate your individual requests and preferences when finalizing the programme. We look forward to your early response. Last day for registration is the 1st of November 2010.

In the following pages you will find the preliminary programme and registration form.

Best Regards,

Håkan Bengtsson
Country Manager
Swedish Trade Council

Marie Andersson de Frutos
Ambassador of Sweden to Zambia

SWEDISH TRADE DELEGATION TO ZAMBIA

7-10th DECEMBER 2010

Preliminary programme

Tuesday, 7th December 2010

Upon arrival	Shuttle service to the hotel
17.00 – 18.30	Welcome drinks at the hotel
18.30 – 18.45	Transport to restaurant
18.45 – 21.30	Introduction to Zambia by the Swedish Ambassador, Marie Andersson de Frutos, followed by a dinner. Briefing about the programme by Håkan Bengtsson, Swedish Trade Council. Open discussion on expectations for the delegation.
21.30 – 21.45	Transport back to hotel

Wednesday, 8th of December 2010

8.45 – 9.00	Transport to the Swedish Embassy
9.00 – 9.30	Registration
9.30 – 09.50	Opening remarks Swedish Ambassador Marie Andersson de Frutos
09.50 – 10.10	Opening remarks Minister of Mines Zambia
10.10 – 10.30	International business support – The Swedish Trade Council offer Håkan Bengtsson – Country Manager Botswana
10.30 – 10.50	Economic, and political situation in Zambia Zambia Development Agency and Zambia Business Forum (when it comes to special economic zones, tax incentives and large state investments ahead, also consider meeting with the Ministry of Finance and National Planning-MoNFP)

10.50 – 11.20	Tea / Coffee break
11.20 – 11.40	Mining sector profile Chamber of mines and Association of Zambian Mineral exploration Companies
11.40 – 12.00	Legal and regulatory framework Zambia Development Agency and Ministry of Commerce, Trade and Industry
12.00 – 12.20	Zambia Mining sector development and sustainability Ministry of Mines and Minerals Development
12.20 – 14.00	Lunch
14.00 – 14.20	Zambia infrastructure and the coming years of development Ministry of Energy and Water Development and Ministry of Communications and Transport
14.20 – 15.00	Doing business in Zambia – Swedish organizations sharing their experiences Participants from Swedish Business active in Zambia today
15.00 – 15.30	Tea / Coffee Break
15.30 – 17.00	Corporate Social Responsibility in Zambia Workshop – Environmental and social sustainability and possibilities for Swedish mining companies
17.00 - 17.30	Transport back to hotel
18.30 – 19.00	Transport to the residence of the Swedish Ambassador
19.00 – 21.30	Evening reception at the residence of the Swedish Ambassador together with representatives from Swedish Industry in Zambia and Zambian stakeholders.
21.30 – 22.00	Transport to the hotel

Thursday, 10th of December 2010

07.30 – 08.30	Transport to airport and Ndola (the Copper belt)
09.30 – 15.45	Study visit to mine(s) in the Copper belt Mines to be decided

- 12.45 – 14.45 Lunch and presentation by KCM about future mining activities
TBC
- 15.45 – 17.45 Networking afternoon with mining and mining related stakeholders – Mini presentations of Swedish delegates
- 17.45 – 18.15 Transport to hotel
- 19.30 – 21.30 Evening reception with Zambian mining stakeholders

Friday, 10th of December 2010

- 06.30 – 07.30 Transport to airport and Lusaka
- 09.00 – 18.00 Individually requested pre-booked meetings
- 18.00 - 20.00 Traditional Lucia celebration and cocktail at the Swedish Ambassador's residence with guests from the public and private sector in Zambia.
- Upon departure Shuttle service to the airport

ZAMBIA TRADE DELEGATION

Time: 7-10th December

Place: Lusaka Zambia

Participation fee: SEK 15,000 and SEK 10,000 for any additional participants from the same company. This included participation in the delegation programme including transports within Zambia and all meals as stated in the programme. The cost for flights and hotel accommodation as well as meals outside of the programme are not included in the delegation fee.

RSVP by: 1st of November 2010

This registration will be considered binding once received by the STC

I/we register to participate in the Swedish Trade Delegation to Zambia 7-10th December, 2010.

Company _____

Address _____

Postal code _____ City _____

Phone _____ Fax _____

Name _____

Position _____

E-mail _____

Name _____

Position _____

E-mail _____

Please fax the registration form to: +27 11 513 0388

If you have any questions regarding this event, please do not hesitate to contact: We will try to meet your requests when finalizing the programme and will therefore appreciate your input.

Håkan Bengtsson on Tel: +267 395 3425 or e-mail: hakan.bengtsson@swedishtrade.se or

Maria Nordström on Tel: +27 11 300 5600 or email: maria.nordstrom@swedishtrade.se

General Conditions for Participation in Joint Export Activities (exhibitions, delegation travels, etc), 1 October 2002

1. General

The Swedish Trade Council (hereinafter referred to as STC) undertakes to carry out the export activity described in the invitation on condition that the necessary number of companies sign up by giving binding notice of participation and no obstacles or difficulties of the kind specified in section 5 exist in regard to the performance of the activity.

2. Participation fee

Companies taking part in the activity undertake to cooperate in order to achieve its aim and facilitate its performance and also to pay the fee specified in the invitation. Participation in the activity may not be made available or assigned to a third party without the prior written consent of STC.

Unless otherwise expressly stated, all prices are exclusive of VAT.

The participation fee shall be paid in advance.

If the price has been specified in SEK and STC has to pay certain costs in local currency, the price shall at the time of payment be adjusted if the exchange rate has changed by more than 5% between the date of the invitation and the date of invoicing.

In the event of fewer companies signing up for the activity than required in the invitation, the participating companies undertake to pay an increase not exceeding 10% of the participation fee.

The term of payment is twenty days from the invoice date. In the event of late payment, penalty interest is payable at the current Swedish reference rate ("referensränta") plus eight (8) percentage points. Any costs for collection or other measures to obtain payment will be charged to the company.

3. STC's undertakings

STC's undertakings are limited to what is stated in the invitation and the present conditions. Payments for services that STC has undertaken to perform by written agreement, over and above what is included in the activity, shall be made as they fall due after invoicing.

STC is entitled to depart from the method specified in the invitation of performing the activity if its performance requires this.

4. Cancellation etc

A company which is bound by having given notice but which subsequently wishes to abandon or reduce its participation in the activity shall pay a participation fee minus any reduction in STC's outlays arising thereby, subject to a minimum of 25% of the participation fee.

5. Force majeure etc

STC may cancel the activity or postpone carrying it out for a reasonable period if any obstacle to or unreasonable increase in the cost of carrying it out arises or if carrying it out would jeopardise the safety of persons or property affected by the activity, due to an event or circumstance outside STC's reasonable control (force majeure). Such events or circumstances include acts of violence or a risk of acts of violence of all kinds (including war, hostilities, acts of sabotage etc.), natural phenomena (earthquakes, hurricanes, floods etc.), sudden events which cause injury or damage (fires, explosions etc.), labour conflicts (strike, lockout, blockade, working to rule etc.), events and interventions of an official nature (changes in the law, new legislation, a change in the exchange rate), and other unforeseen events or unforeseen consequences of foreseeable events such as lack of transport, a shortage of skilled workers, power cuts etc.

STC shall inform the participating companies in an appropriate manner as soon as possible after force majeure is deemed to exist.

In addition to what is stated in the first paragraph of this section, the effect of invoking force majeure is that STC will be absolved from economic consequences, including damages for delay in carrying out the activity or for the activity not being carried out at all or not being carried out as agreed.

Participating companies may – if the activity is postponed – cancel their future participation, in which connection the relevant parts of section 4 shall apply.

6. Disputes etc

Any dispute, controversy or claim arising out of or in connection with this agreement, or the breach, termination or invalidity thereof, shall be finally settled by arbitration in accordance with the Rules for Expedited Arbitrations of the Arbitration Institute of the Stockholm Chamber of Commerce. This agreement shall be governed by the substantive law of Sweden.